

Automotive Technology Summit

EVs are in Your Future! What Will It All Mean?

About me

In Industry since 1979

Dealership Tech, Shop Owner

Educator - Allen Testproducts, General Motors, Brevard Community College

Product Manager - SPX, AutoCare, Delphi, Alldata

Director, Product Management Mitchell 1

AutoCare Association Emerging Technologies committee, ETI past-president, AASA Technology Committee Executive Board



History of EV's



Photo courtesy of Wikimedia Commons.



1913 – 1914 Henry Ford & Thomas Edison experimental electric vehicles together

1832

First Crude Electric Vehicle Is Developed

Around 1832, Robert
Anderson develops the
first crude electric
vehicle, but it isn't until
the 1870s or later that
electric cars become
practical. Pictured here is
an electric vehicle built
by an English inventor in
1884.



1975 Sebring-Vanguard CitiCar



1996 GM EV1



2000 Toyota Prius first mass-produced hybrid



Tesla Proved EV's don't have to be Boring



2022 Tesla Model S \$104,990

2022 Tesla Model X \$120,99(Range (est.)

375mi Range (est.) 155_{mph}

3.1sec

Top Speed

0-60 mph



2022 Tesla Model 3 \$46,990

334mi

145_{mph}

4.2sec

Range (est.)

Top Speed

0-60 mph



330mi

155_{mph}

3.8sec

Top Speed

0-60 mph



2022 Tesla Model Y \$65,990

135_{mph}

4.8_{sec}

Range (est.)

Top Speed

0-60 mph

Automotive Technology Summit

Incumbent OE's rise to the challenge



2022 Ford Mustang Mach E \$43,895



2022 Ford F-150 Lightning \$39,947



2022 Hyundai IONIQ 5 \$39,950



2023 Nissan Leaf \$27,800



2023 VW ID.4 \$37,495



2022 Mazda MX-30 EV \$33,470



Along with new nameplates



2022 Lucid Air \$87,400



2022 Rivian R1S \$72,500



2022 Polestar 2 \$48,400



2022 Rivian R1T \$67,500



What's

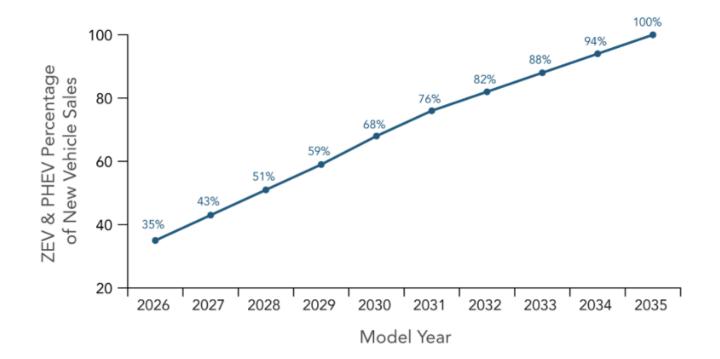


lution?



California Zero Emissions Vehicle Mandate

- Under new rules:
 - 35% of new vehicles must be zero emissions by 2026
 - 68% by 2030
 - 100% by 2035





California Zero Emissions Vehicle Mandate

- Under new rules:
 - 35% of new vehicles must be zero emissions by 2026
 - 68% by 2030
 - 100% by 2035
- Consumers or businesses can still buy internal combustion engine-equipped vehicles in other states
 - Owners of ICE-equipped vehicles can still drive them after 2035
 - It's still legal to buy and sell used ICE-equipped cars and light trucks
 - HD vehicles zero emission mandate by 2045



California Zero Emissions Vehicle Mandate

- The zero-emission vehicle mandate includes vehicles that are not zero-emission
 - Up to 20% of a carmaker's sales can be plug-in hybrids (PHEV), which have both electric motors and gas engines, and still count as zeroemission vehicles as long as the battery range is 50 miles or more
- Not all automakers are on-board with mandate
- Challenges remain:
 - Costs
 - Charging at multi-family housing
 - Customer acceptance





Tomorrow is a Power Saver Rewards Event Day

A Power Saver Rewards event will take place tomorrow from **4:00PM** – **8:59PM**. Earn incentives when you conserve energy between **4:00PM** and **8:59PM** tomorrow.

Date: 9/7/2022

Time: 4:00PM - 8:59PM

Thank you for your continued participation in the Power Saver Rewards program and your efforts to conserve energy. Your collective efforts during this prolonged heatwave have made a difference. Our work is not done yet. The heatwave is expected to continue through much of this week and the California Independent System Operator (CAISO), which manages the state's power grid and directs utilities to initiate rotating outages, has warned that the situation is still critical. We are asking that you keep up the good work. Conservation is essential in helping reduce the possibility of widespread rotating outages and the number of impacted customers.

By conserving electricity and shifting use outside the hours of **4:00PM** to **8:59PM**, you can support the California energy grid, and earn \$2/kWh for energy use below your typical use, too. The more energy you can save, the more you can earn.

Ways to Save

- Pre-cool your home before 4:00PM and adjust your thermostat to 78 degrees between 4:00PM and 8:59PM.
- Shift high energy-consuming chores such as running the dishwasher, laundry or EV charging to before 4:00PM or after 8:59PM.
- Turn off unnecessary lights.

Looking to see the success of your energy saving efforts after the Power Saver Rewards?

- Check out your bill credit details, after your bill credit is posted in My Account.
- Visit My Account and check out your home's energy usage on the date of the Power Saver Rewards event.

Remember, the more energy you save, the higher your reward can be. If you're looking to learn more about the program or looking for energy savings tips, visit sdge.com/powersaver or you can contact our Power Saver Rewards call center at (866) 291-9516.

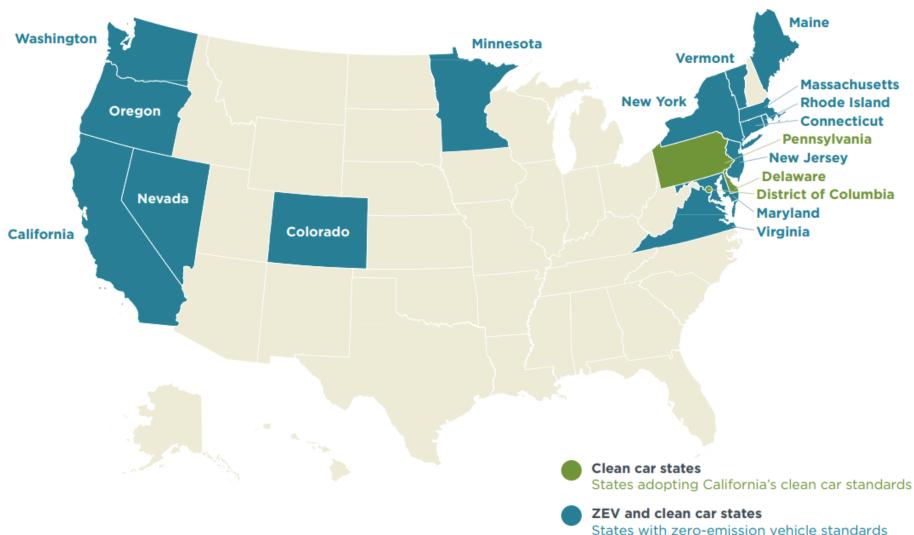






Automotive Technology Summit

What's Driving the EV Revolution?



and California's clean car standards

- Washington
- Oregon
- Maine
- Massachusetts
 - Colorado
 - Illinois
 - Pennsylvania
 - Virginia
 - Minnesota



Canada Announces ZEV Mandate by 2035





Growing Pains

"The world needs more oil and gas now to deal with an energy shortage while pushing to transition to renewable supplies." - Elon Musk, ONS Energy Conference, Norway

(Tesla (TSLA) Elon Musk Says World Needs More Oil and Gas as Bridge to Renewables - Bloomberg)

"The shift to relying on electricity for transport requires more battery materials including iron and lithium...That industry needs to expand massively so enough cells can be made to replace the energy provided by fossil fuels." - Elon Musk, ONS Energy Conference, Norway (Tesla (TSLA) Elon Musk Says World Needs More Oil and Gas as Bridge to Renewables - Bloomberg)

"staggering amount of work and investment that is needed to scale this industry quickly"; and that "90% to 95% of the battery capacity supply chain the industry will need over the next 10 years has not been built yet" - RJ Scaringe, CERA Week 2022, Houston

(https://ihsmarkit.com/research-analysis/fuel-thought-pace-change-energy-mobility-climate-innovations.html)

""How did the F-150 Lightning fare in this head-to-head challenge? Let's just say it didn't match up well against the gas-powered Sierra. Towing the travel trailer significantly ate into the EV's range, limiting how far the truck could drive before requiring a recharge"

- RV.com (See How Towing a Travel Trailer Impacts the Range of an Electric F-150 Lightning - RV.com)

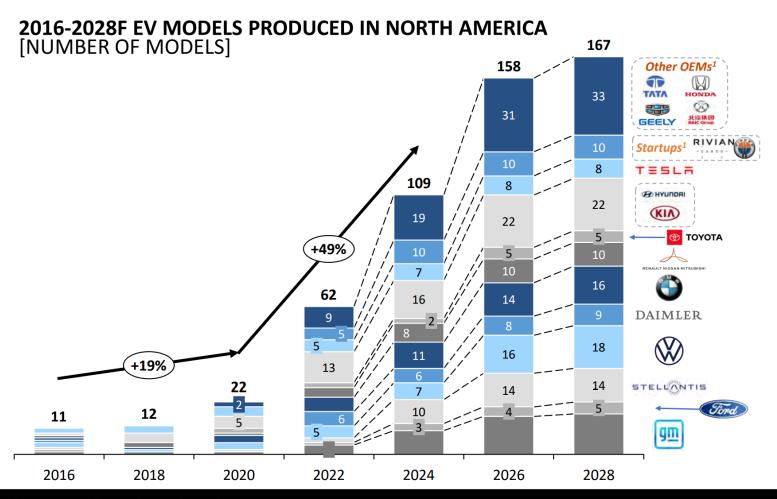


Can you imagine 30 min + per vehicle?





EV Launches Accelerating - Driven by incumbent OEMs



Discussion

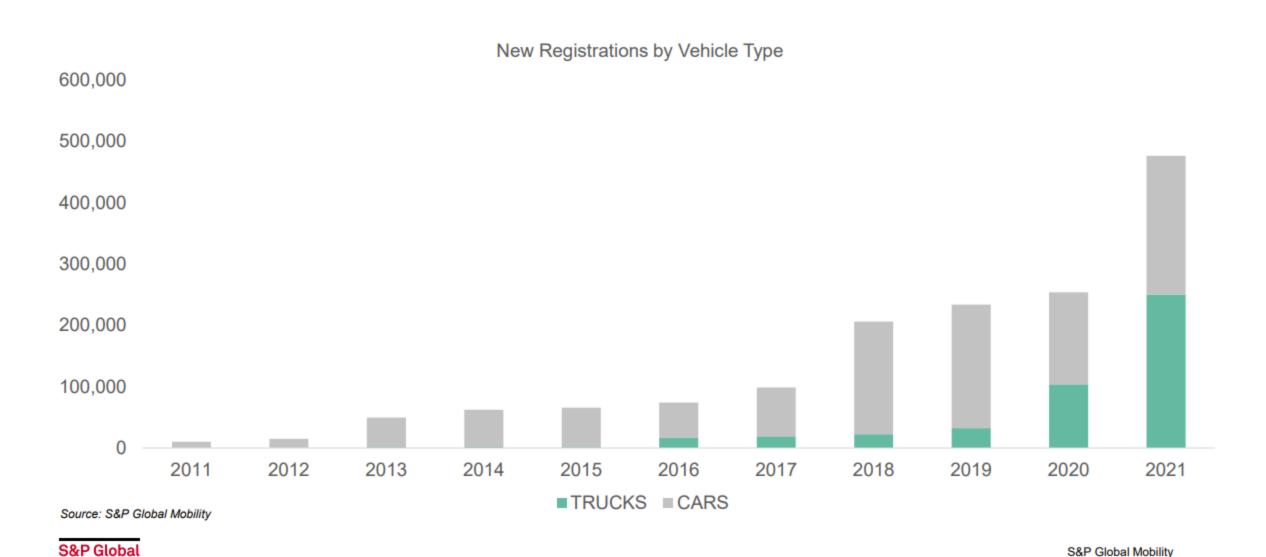
- Nearly 90 new EV models are expected between 2020 and 2024
- Various EV startups intend to release 10 new models between 2020 and 2024
- Major OEMs such as GM, Stellantis, and VW intend to introduce the bulk of their EV models in 2024+
- Other OEMs intend to introduce BEV models later in the decade





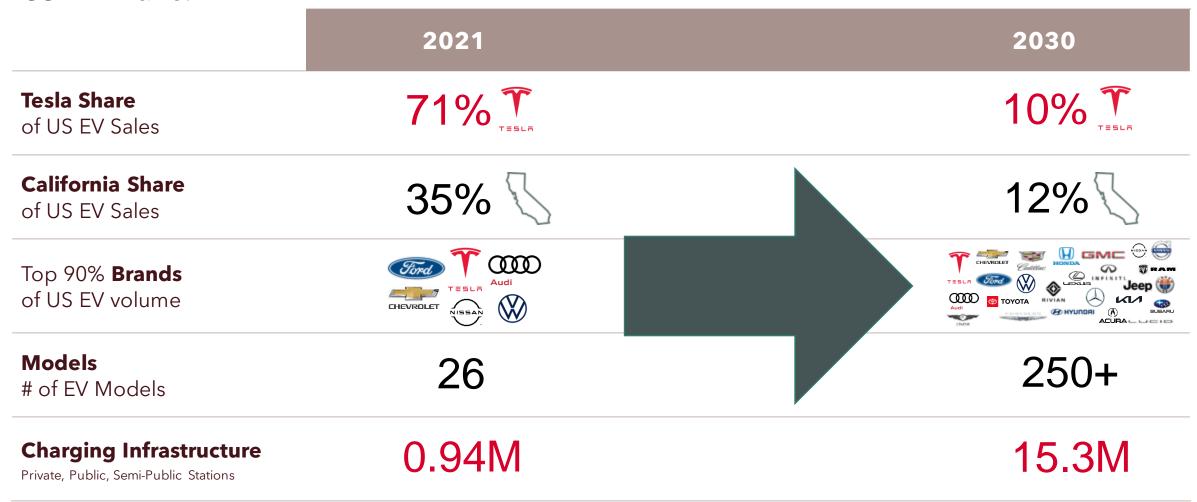
Truck body style EVs boosting registrations

Mobility



The Battery Electric Vehicle (BEV) Landscape is Changing

US BEV Market

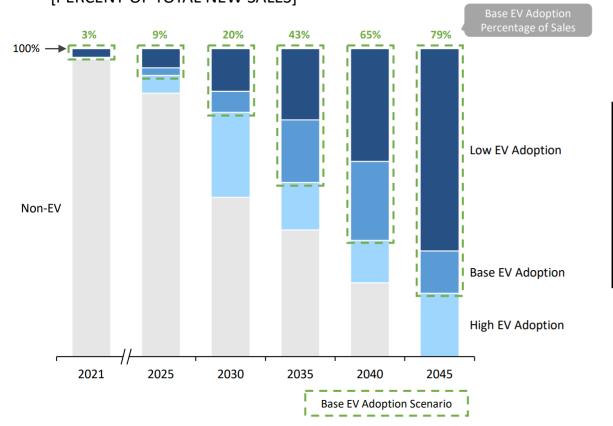


Source: S&P Global; 2021 based on Total New Registrations



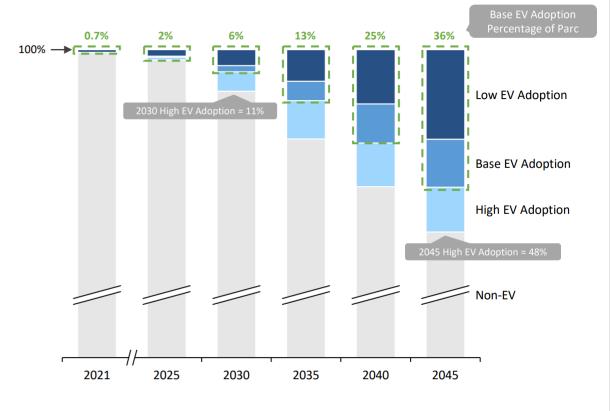
EV Mix begins ramping up after 2030

2021-2045F U.S. PERCENT OF NEW CAR SALES BY PROPULSION TYPE [PERCENT OF TOTAL NEW SALES]



2021-2045F EV PARC PENETRATION IN THE U.S.

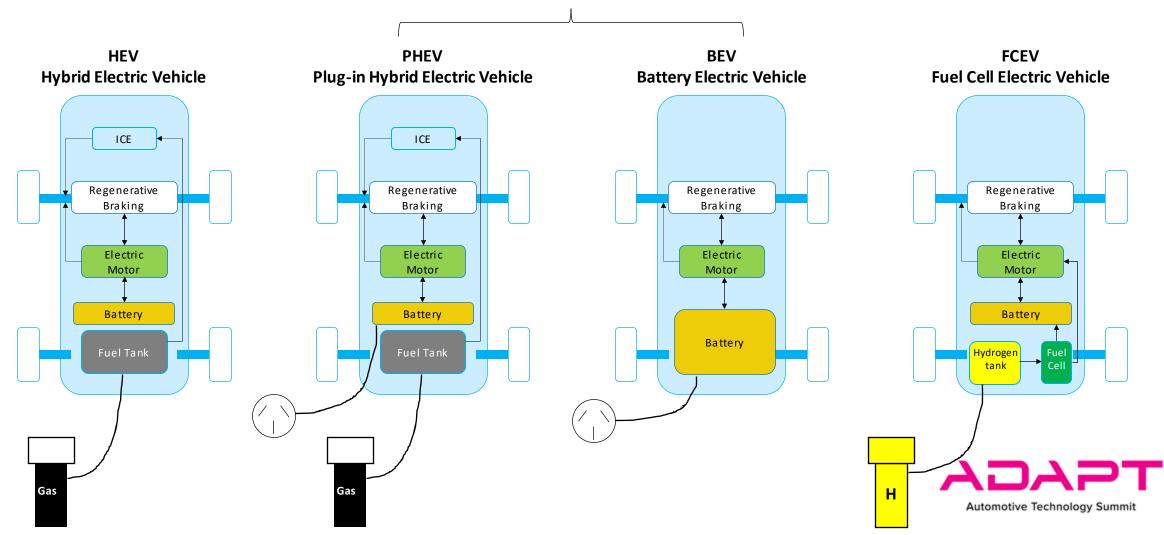
[PERCENT OF TOTAL CAR PARC]





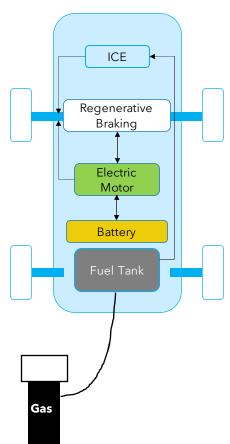
Types of Electric Vehicles

PEV Plug-in Electric Vehicle



Types of Electric Vehicles - HEV

HEV Hybrid Electric Vehicle



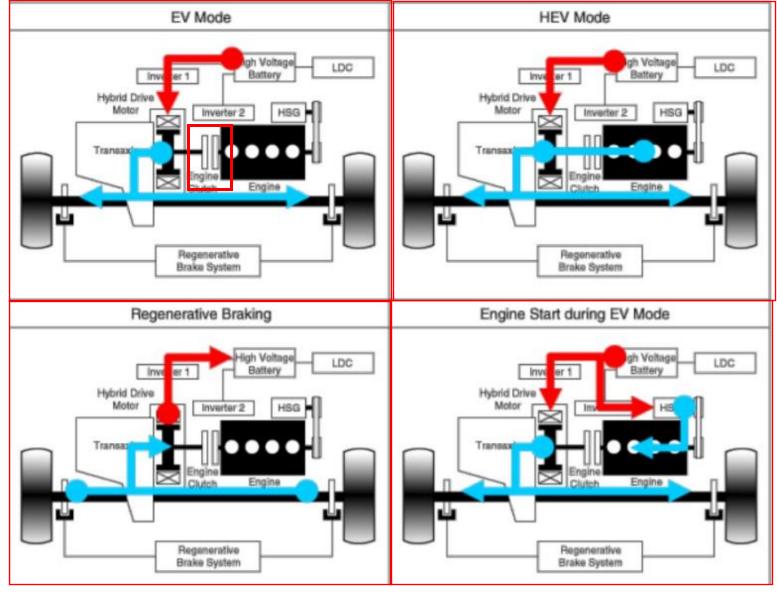
- Most popular electric vehicle on the road
- ICE + Electric Motor
- Can switch from full electric to electric assist to ICE only
- High Voltage (144-380v typical)
- Voltage converter can more than double that voltage for the HV motor to use
- Electric or Electric/Belt AC compressors
- ICE used for propulsion and to charge the battery packs (12v + HV)

Automotive Technology Summit



2022 Hyundai Tucson PHEV

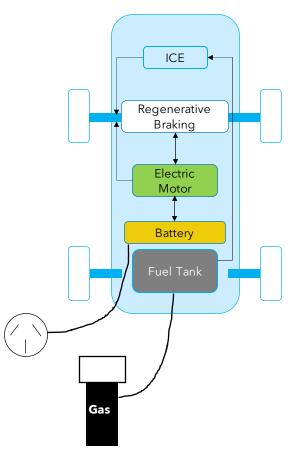
- 52 MPG combined/420 mile range
- 90 hp electric motor/261HP combined
- 13.8kWh battery/33 mile all-electric range
- 6 speed transmission
- \$36,695 MSRP (SEL)





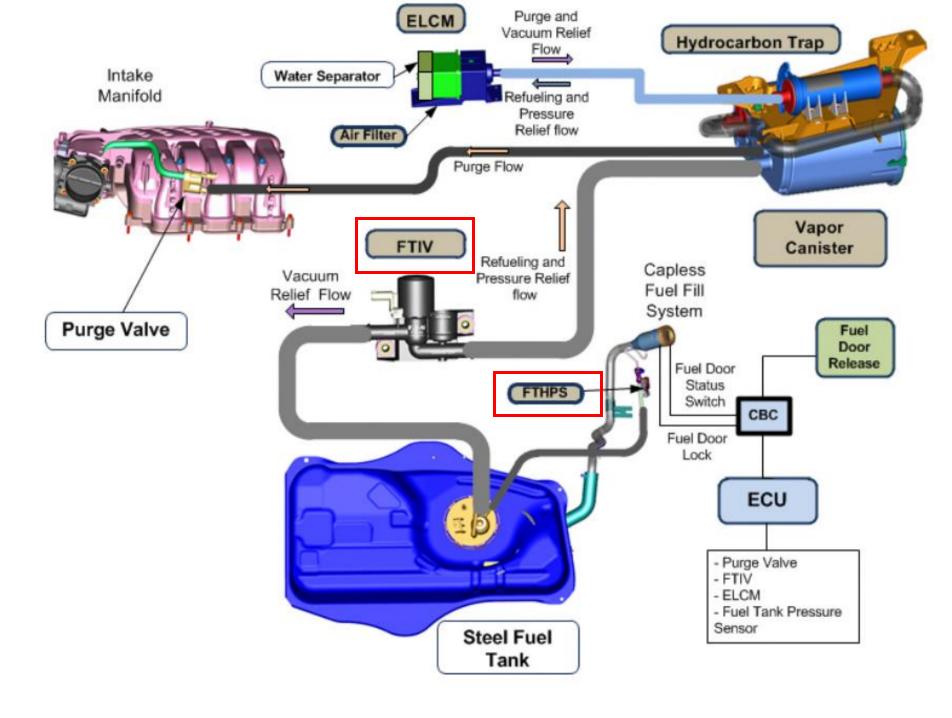
Types of Electric Vehicles - PHEV

PHEV Plug-in Hybrid Electric Vehicle



- 47 Models in U.S. today (including Ferrari's 986 HP SF90 Stradale)
- Adds Plug-In Charging
- Some powertrains switch from "charge" to "contribute" modes
- 20-40 miles typical "electric only" before ICE kicks in
- Adds complexity to typical ICE systems
 - EVAP
 - Fuel Life issues
 - Fuel Tank Pressure issues
 - Engine designs refined for "partial use" scenarios

Automotive Technology Summit



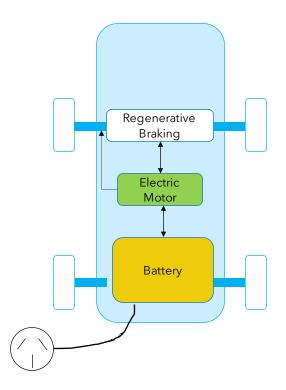






Types of Electric Vehicles - BEV

BEV Battery Electric Vehicle

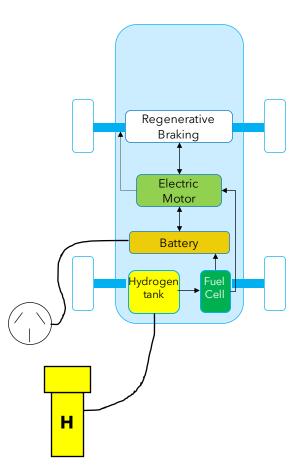


- Removes ICE
- Typical 200-250 mile range
- Electric HVAC "Heat Pump" cools/heats not only passenger compartment but HV battery system as well
- 12v battery as well as HV battery



Types of Electric Vehicles - FCEV

FCEV Fuel Cell Electric Vehicle



- Uses Hydrogen to create electricity via Fuel Cell
- Smaller battery pack
- Up to 400 mile range
- Fuel time and process similar to ICE
- Add in-vehicle charging PFCEV adds 40 miles of electric range without consuming hydrogen
- Estimates are 82% less hydrogen required annually vs FCEV for most areas of California
- Mercedes-Benz GLC F-Cell in Germany since 2018 with market launch in Japan planned



Hydrogen Infrastructure Issues



Heavy-Duty Market could help

MARCH 10, 2022

WASHINGTON – Today, U.S. Senators Chris Coons (D-Del.) and John Cornyn (R-Texas) introduced the Hydrogen for Trucks Act, a bipartisan bill to support the adoption of heavy-duty hydrogen fuel cell vehicles and hydrogen fueling stations. The legislation will soon be introduced by U.S. Representatives Katie Porter (D-Calif.) and Gus Bilirakis (R-Fla.) in the U.S. House of Representatives. The Hydrogen for Trucks Act is also cosponsored by Senators John Hickenlooper (D-Colo.) and Bill Cassidy, M.D. (R-La.) and Representatives Mike Doyle (D-Pa.) and Greg Pence (R-Ind.).

The Hydrogen for Trucks Act is the latest addition to the Coons-Cornyn Hydrogen Infrastructure Initiative, a package of bills to support the deployment of hydrogen technologies and cut emissions in hard-to-abate sectors. These carbon-intensive sectors—such as global shipping or the production of steel, cement, glass, and chemicals—face technological barriers that limit the adoption of other forms of clean energy.

"Deploying hydrogen technologies can make our economy more competitive while aligning with the urgent need to cut emissions," said Senator Coons, co-chair of the bipartisan Senate Climate Solutions Caucus. "It's more important now than ever for the United States to continue to diversify our energy sources. Hydrogen is a promising, low-carbon fuel source that has the potential to provide reliable energy for key sectors—including heavy-duty trucking—but early federal support will be critical to widespread adoption. By advancing this bill and others in the Hydrogen Infrastructure Initiative, we can bolster our country's effort to be a world leader in clean energy solutions."

"Hydrogen is a versatile energy source, but there are cost and infrastructure barriers to its everyday use in heavy industry sectors," **said Senator Cornyn.** "This legislation would help make new hydrogen technologies more affordable and accessible so businesses and consumers can overcome startup costs and utilize this reliable energy resource."



How about Solid-State Hydrogen?





Mythbuster Moment

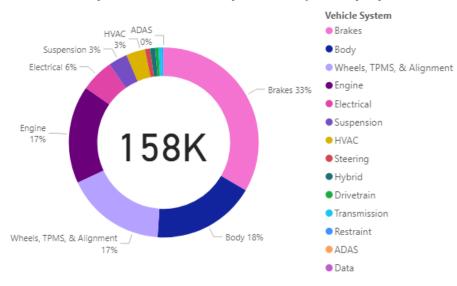
Fayoth: OBEV in alcestry nierepole tweble governatred businesise EV's



Mix of Repairs - Hybrid vs ICE-only

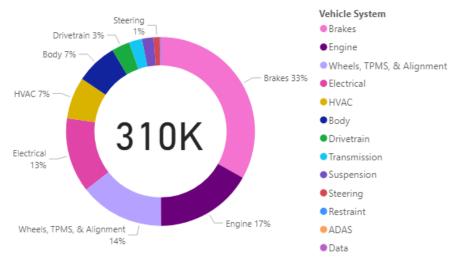








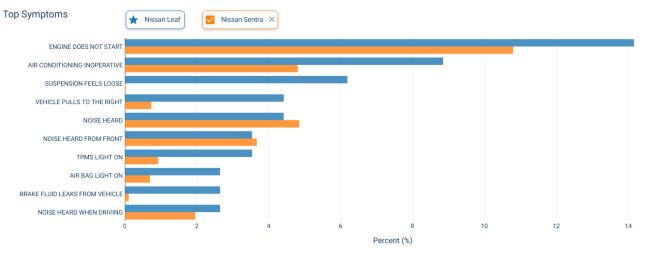
2010 Toyota Corolla- Gasoline - Repairs by System



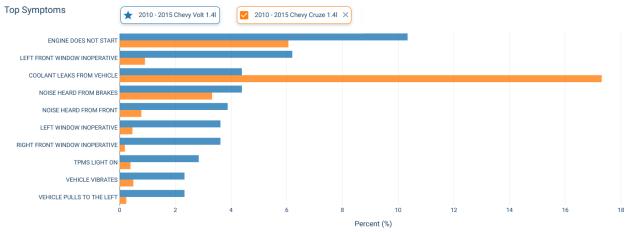


EV vs ICE - Customer Complaints

Nissan Leaf vs Nissan Sentra



Chevy Cruze vs Chevy Volt



Looking at the comparisons

- "Engine does not start" is the top complaint
- The rest is same typical complaints vehicle owners have
 - "My Brakes Make Noise"
 - "The Car Pulls When Driving"
 - "The Windows Don't Work"



Lucid Air Traction Motor Unit

- Planetary Gear Housing
- Stator
- Rotor
- Cooling Manifold
- Motor Housing
- High-Voltage Inverter
- Gear Reduction System





Tesla Transaxle Drive





Other Applications of EV



Wrangler Sahara 4xe PHEV

- 270hp 2.0LICE + eMotors = 375hp/470 lb-ft torque
- 2 electric motors one accessory belt driven and one taking place of torque converter
- 8 Speed Automatic Transmission
- 17.3 kwh battery capacity at 400 volts



Wrangler Magneto 2.0 Concept BEV

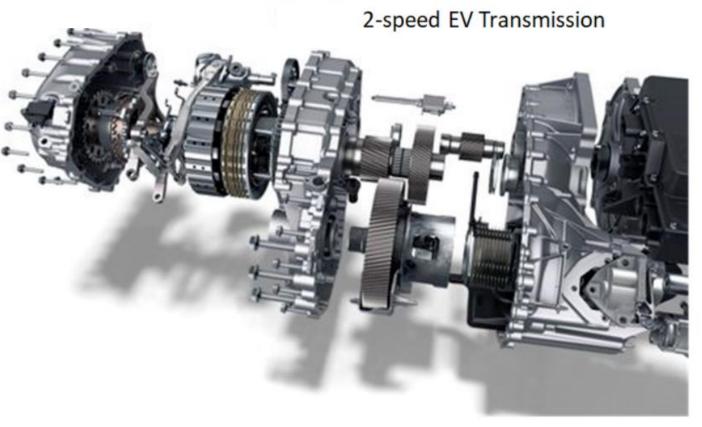
- 6 Speed Manual Transmission/2 speed transfer case
- 70kwh battery capacity drives an 800 volt electrical system
- 625 hp/850 lb-ft of torque
- 0-60 MPH in 2.0 seconds



2022 Audi e-tron

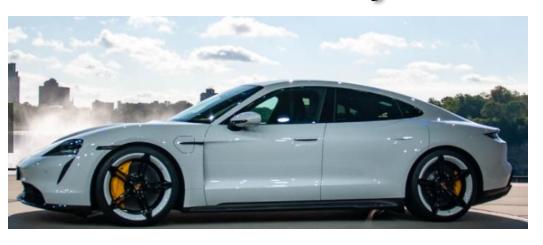


- 800 volt architecture
- Dual electric motors 522/637
 HP depending on model
- 2 speed transmission

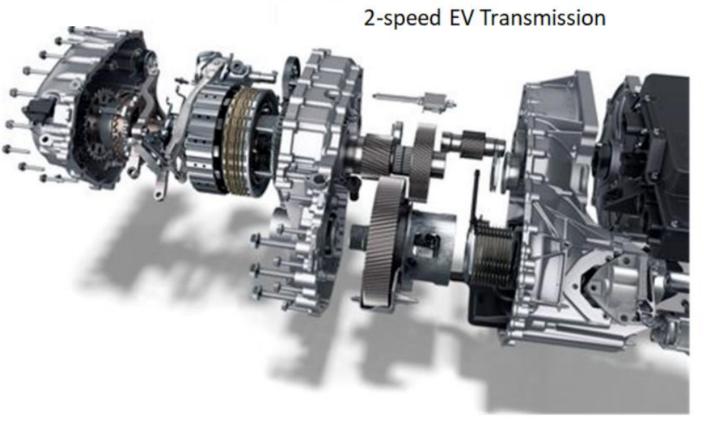




2022 Porsche Taycan Turbo



- 800 volt architecture
- Dual electric motors 750 HP on Turbo S
- 2 speed transmission



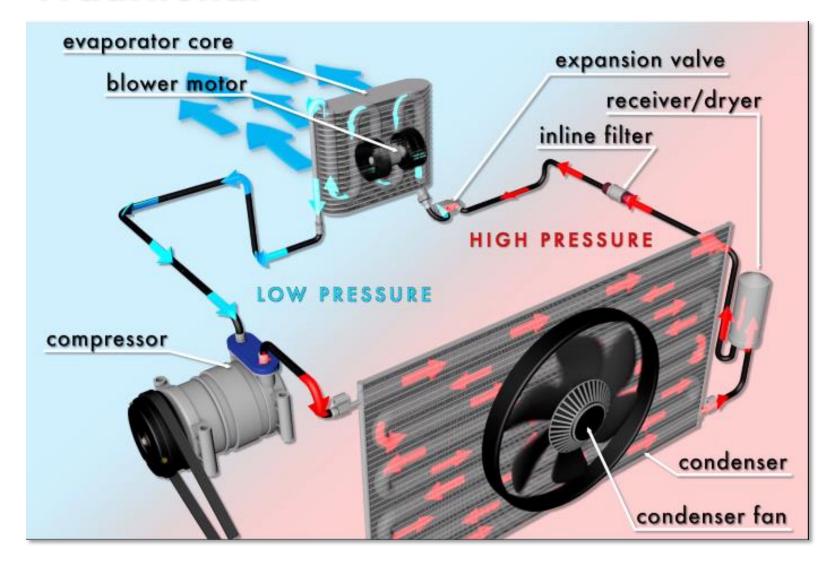


Other Systems on EV's

- Electric Blend Doors (no engine vacuum)
- Electric Steering Racks
- Electric Inverters
- Electric Converters
- Electric Brakes
- Electric A/C Compressors



HVAC - Traditional



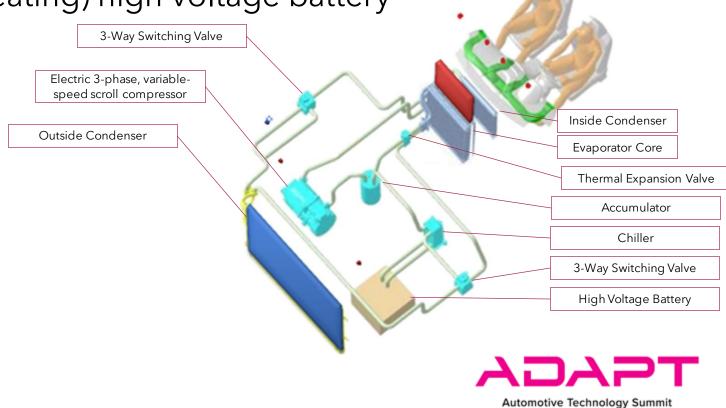


HVAC - New Responsibilities

- High voltage electric compressor
- Variable speed 3-phase (internal) on many
- Heat pump to provide heater

• Responsible for cooling (and heating) high voltage battery

Repair no longer optional!

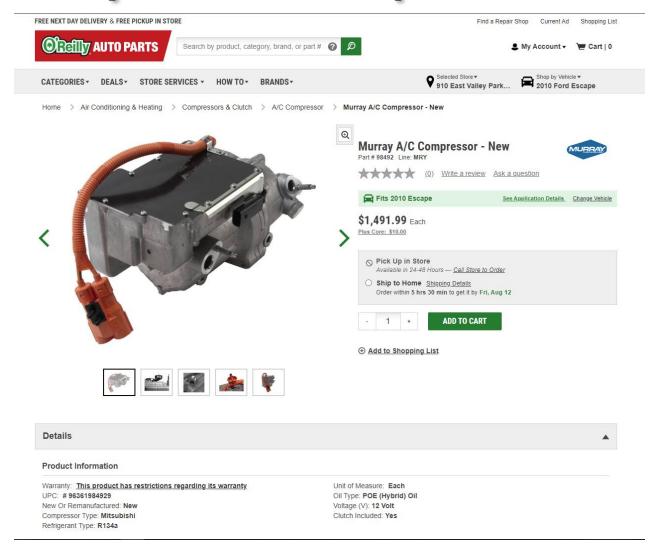




Based on Analysis of 68,405 Repairs

Commonly Replaced COMPONENTS		Common DTCs		Common SYMPTOMS		Top Search LOOKUPS
1. Wheels	8,323	1, P0130: O2 Sensor Bank 1 Sensor 1	864	1. Engine Does Not Start	1,169	1. Firing Order
2. Disc Brake Pad	7,966	2. P2112: Throttle Actuator "A" Contr	319	2. Air Conditioning Inoperative	1,039	2. Cabin Air Filter
3. Brake Rotor	7,631	3. P0442: EVAP System Leak Detecte	186	3. Noise Heard From Brakes	556	3. Ignition Switch
4. Battery	6,236	4. P0456: Evaporative Emissions Syst	156	4. Noise Heard From Front	478	4. Evaporative Emission System Canist
5. Air Conditioning Refrigerant	3,656	5. P2450: Evaporative Emission Syste	141	5. Noise Heard	457	5. Drive Belt
6. Tire Valve Stem	2,688	6. P0400: Exhaust Gas Recirculation Fl	92	6. Tpms Light On	438	6. P2119
7. Tire Pressure Sensor	2,481	7. P0304: Cylinder 4 Misfire Detected	80	7. Fluid Leaks From Vehicle	285	7. Water Pump
8. Spark Plug	2,302	8. P0a7c: Motor Electronics Over Tem	79	8. Engine Runs Rough	205	8. Throttle Body
9. Suspension Stabilizer Bar Link	2,258	9. P1450	76	9. Noise Heard When Driving	201	9. Starter
10. Oxygen Sensor	2,129	10. B2278	70	10. Blower Motor Inoperative	194	10. Alternator

Electric HVAC Compressor - Escape





⊕ 1SEARCH™









Search











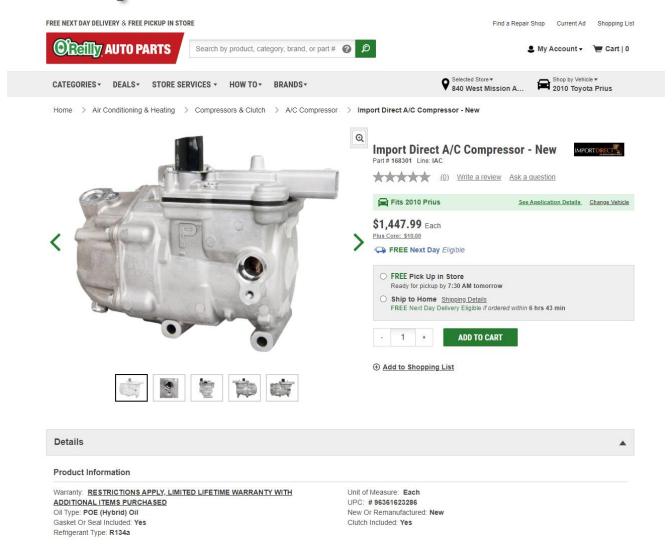




Based on Analysis of 371,548 Repairs

Commonly Replaced COMPONENTS		Common DTCs		Common SYMPTOMS		Top Search LOOKUPS
1. Disc Brake Pad	69,487	1. P0302: Cylinder 2 Misfire Detected	1,146	1. Engine Does Not Start	4,954	1. Battery
2. Brake Rotor	56,307	2. P0301: Cylinder 1 Misfire Detected	1,140	2. Noise Heard From Brakes	4,152	2. Spark Plug
3. Wheels	50,069	3. P0a80: Replace Hybrid Battery Pack	995	3. Noise Heard	1,926	3. Hybrid Battery
4. Headlight Bulb	33,859	4. P0300: Random Misfire Detected	822	4. Engine Runs Rough	1,799	4. P0401
5. Battery	27,695	5. P0441: EVAP System Incorrect Purg	699	5. Tpms Light On	1,628	5. C1391
6. Spark Plug	21,282	6. P0304: Cylinder 4 Misfire Detected	662	6. Headlights Inoperative	1,415	6. Water Pump
7. Tire Valve Stem	20,668	7. P0455: Evaporative Emission Contr	655	7. Noise Heard From Rear	1,148	7. P261b
8. Wheel Hub Assembly	12,416	8. P0401: Exhaust Gas Recirculation Fl	545	8. Air Conditioning Inoperative	1,137	8. Transmission Fluid
9. Brake Caliper	11,836	9. P0303: Cylinder 3 Misfire Detected	444	9. Oil Leaks From Engine	1,093	9. Spark Plugs
10. Headlight	11,809	10. P261b: Coolant Pump "B" Control	366	10. Noise Heard When Driving	980	10. Wheel Bearing
TO. Headilight	11,809	10. P20 ID. Coolant Pump "B" Control	300	10. Noise Heard When Driving	980	TO, Wheel Be

Electric HVAC Compressor - Prius



Maintenance Schedule (Model S)

Service Intervals

Your vehicle should generally be serviced on an as-needed basis. However, Tesla recommends the following maintenance items and intervals, as applicable to your vehicle, to ensure continued reliability and efficiency of your Model S.

- Brake fluid health check every 2 years (replace if necessary).
- · A/C desiccant bag replacement every 3 years.
- · Cabin air filter replacement every 3 years.
- Clean and lubricate brake calipers every year or 12,500 miles (20,000 km) if in an area where roads are salted during winter
- Rotate tires every 6,250 miles (10,000 km) or if tread depth difference is 2/32 in (1.5 mm) or greater, whichever comes first

Fluid Replacement Intervals

Your Battery coolant does not need to be replaced for the life of your vehicle under most circumstances. Brake fluid should be checked every 2 years, replacing if necessary*.

*If the vehicle is used for towing, the brake fluid should be replaced every 2 years regardless of the health check.





Any damage caused by opening the Battery coolant reservoir is excluded from the warranty.



Ford Mustang Mach-E Maintenance Schedule

6 MONTHS

12 MONTHS

36 MONTHS

200,000

220,000

240,000

EVERY 6 MONTHS

CLEAN & INSPECT

· BODY & DOOR DRAIN HOLES

INSPECT

- BATTERY [2]
- COOLANT LEVEL
- · COOLANT STRENGTH
- PARKING BRAKE
- SEAT/SAFETY BELTS [5]
- WARNING LIGHTS & GAUGES [6]
- WINDOW WASHER FLUID LEVEL
- WINDSHIELD WIPER & WASHER
 SYSTEMS ^[7]

INSPECT/LUBRICATE

DOOR RUBBER WEATHERSTRIPS

LUBRICATE

· DOOR HINGES & LOCKS

EVERY 12 MONTHS

CHECK

HALF SHAFT DUST BOOTS

INSPECT

- BRAKE SYSTEM [11]
- COOLANT LEVEL
- COOLANT STRENGTH
- STEERING SYSTEM [12]
- WHEELS [10]

PERFORM

MULTI-POINT INSPECTION
 (RECOMMENDED)

ROTATE

TIRES [9]

EVERY 36 MONTHS

REPLACE

BRAKE FLUID [13,14]

MULTI-POINT INSPECTION

CHECK

- EXTERIOR LAMPS
- · HALF SHAFT DUST BOOTS
- · HORN OPERATION
- OIL & FLUID [3]
- RADIATOR, COOLERS, HEATER &

A/C HOSES

TURN SIGNALS & HAZARD
 WARNING LIGHTS

INSPECT

- BATTERY [2]
- STEERING SYSTEM
- TIRES/SPARE TIRE [4]

150,000 MILES

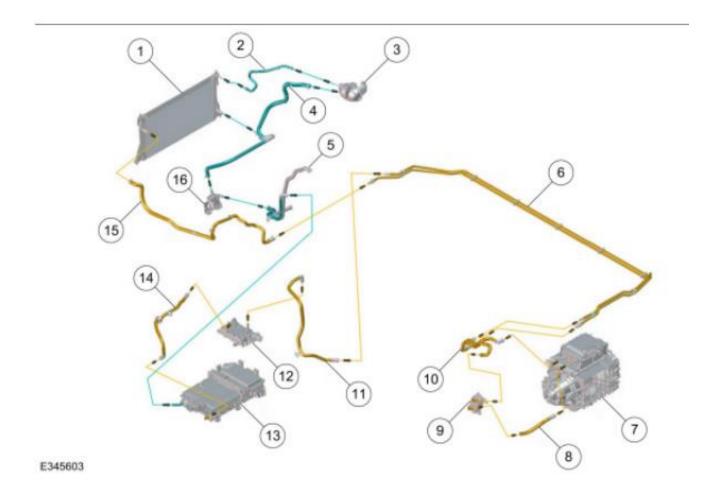
REPLACE

DMATIC TRANSAXLE FLUID



Ford Mustang Mach-E Cooling System

Cooling system components.



Item	Part Number	Description		
1		Radiator		
2		Radiator overflow hose		
3		Coolant expansion tank		
4		Radiator outlet hose		
5		SOBDM inlet hose		
6		Rear electric drive unit lower coolant hose		
7		Rear electric drive unit		
8	-	Rear electric drive unit oil cooler inlet hose		
9		Rear electric drive unit oil cooler		
10		Rear electric drive unit oil cooler outlet hose		
11		DC/DC converter outlet hose		
12		DC/DC converter		
13		SOBDM (Secondary On-Board Diagnostic Control Module A)		
14		DC/DC converter inlet hose		
15		Radiator inlet hose		
16		Motor electronics		

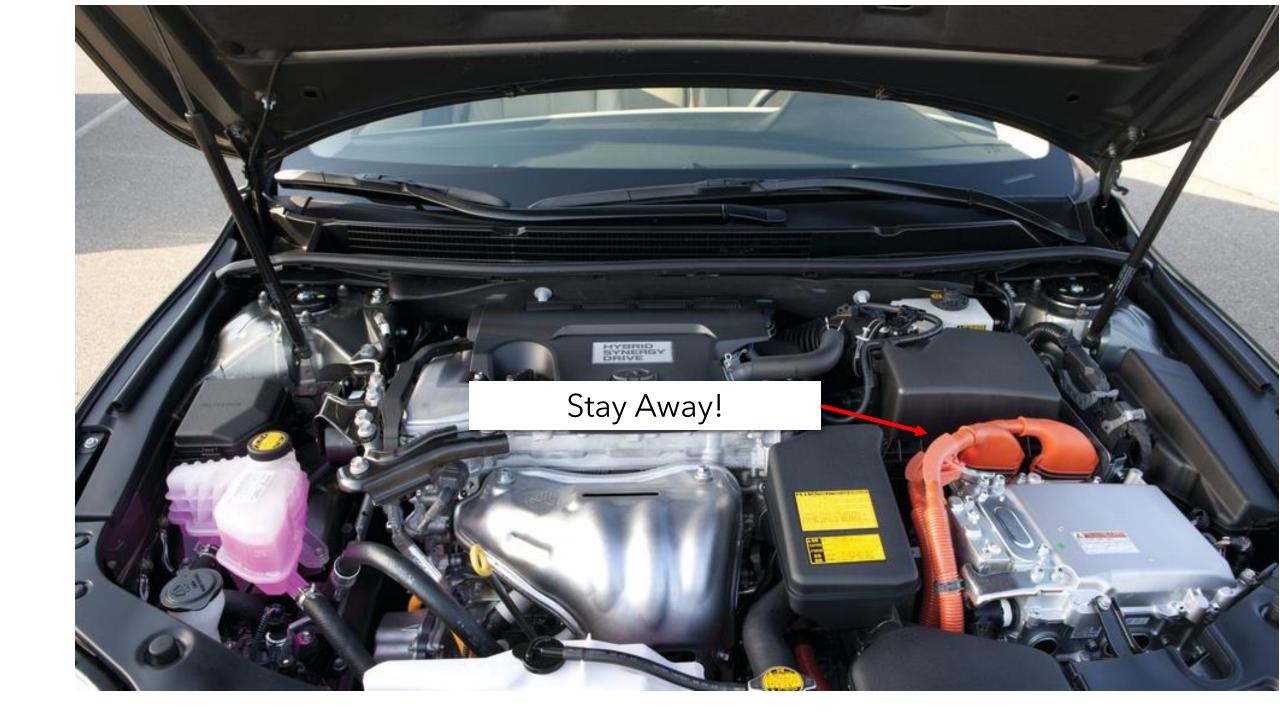


What do I need to know?



Make sure the vehicle is in a mode it can be serviced!





Know when and how to disable HV circuits





Is Your DVOM Category 3?





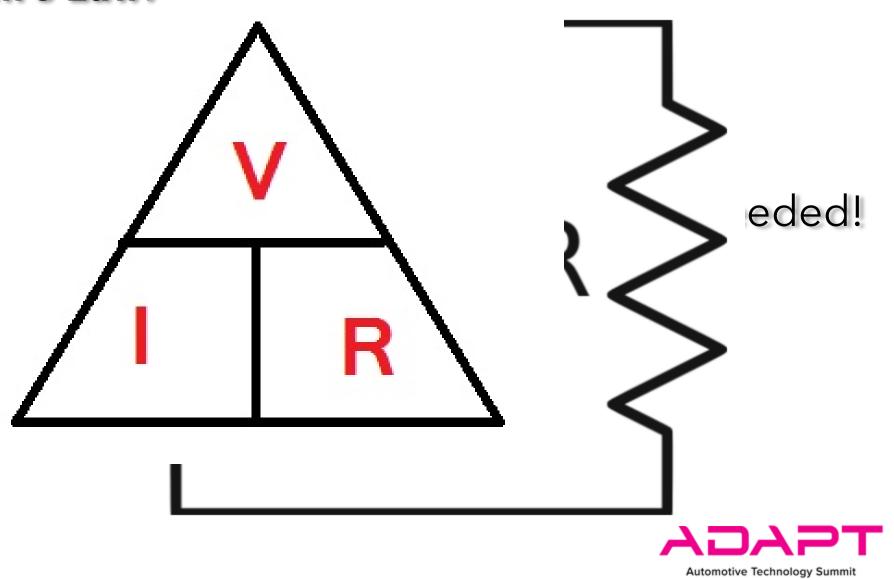
Do You have the Recommended PPE?



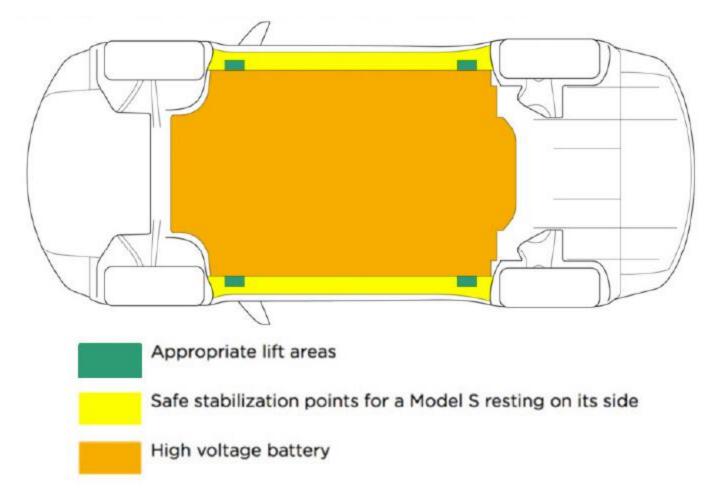


Get to know Ohm's Law!

Servicing Ele



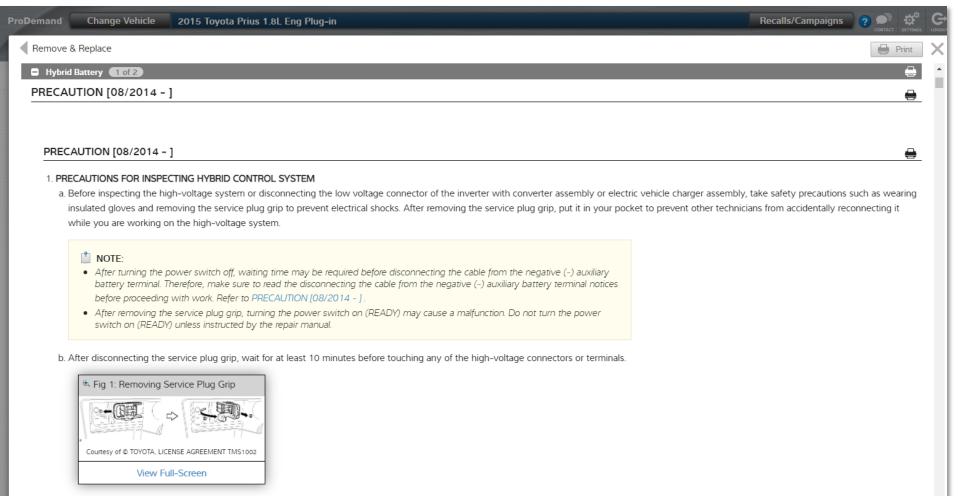
Know your Lift Points!





Get to know your Service Information!

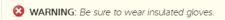






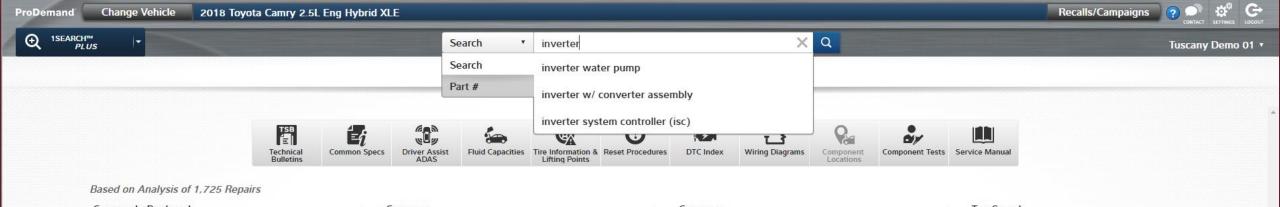
Waiting for at least 10 minutes is required to discharge the high-voltage capacitor inside the inverter with converter assembly and electric vehicle charger assembly.

c. Check the voltage at the terminals in the inspection point in the inverter with converter assembly.

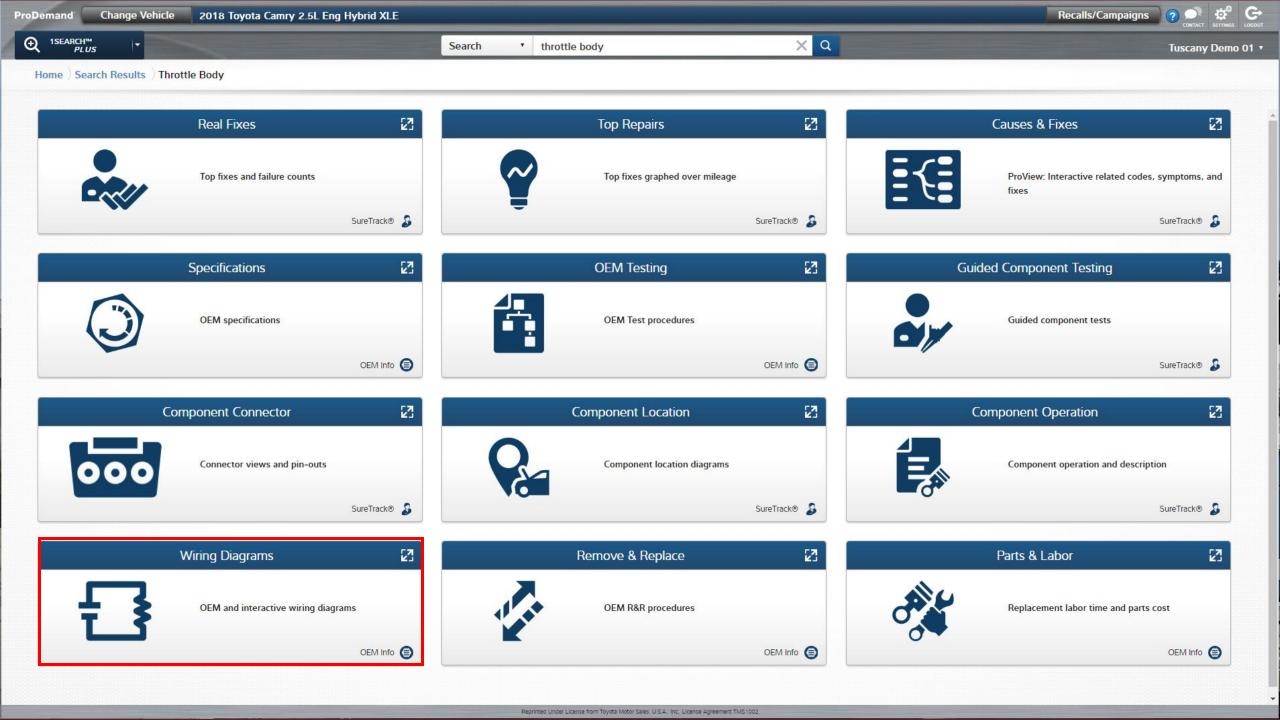


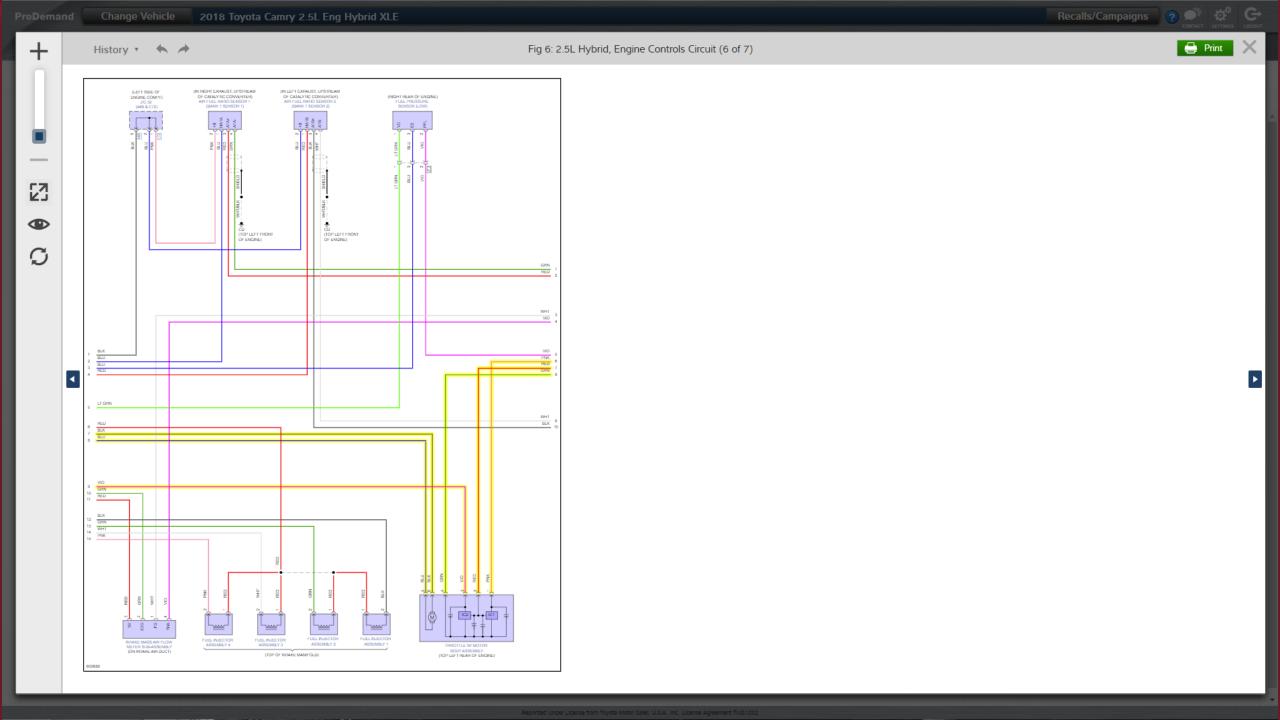


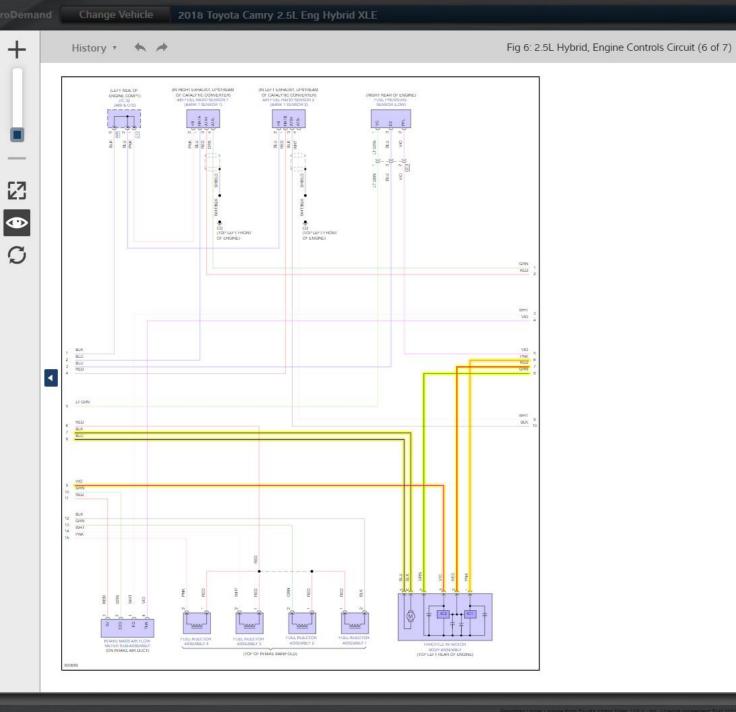
Automotive Technology Summit



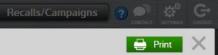
Commonly Replaced		Common		Common		Top Search
COMPONENTS		DTCs		SYMPTOMS		LOOKUPS
1. Wheels	645	1. C0040: Brake Pedal Switch "A"	1	1. Tpms Light On	9	We are busy collecting service analytics for this
2. Tire Valve Stem	186	2. P0402: Exhaust Gas Recirculation F	1	2. Engine Does Not Start	6	vehicle.
3. Tire Pressure Monitor System	127			3. Noise Heard From Brakes	6	
4. Tire Pressure Sensor	117			4. Noise Heard	5	
5. Disc Brake Pad	81			5. Noise Heard From Rear	5	
6. Brake Rotor	71			6. Vehicle Vibrates	5	
7. Battery	61			7. Suspension Feels Loose	4	
8. Air Conditioning Refrigerant	39			8. Vehicle Pulls To The Right	4	
9. Remote Keyless Entry Transmitter	37			9. Air Bag Light On	2	
10. Fuse Holder	36			10. Noise Heard When Driving	2	



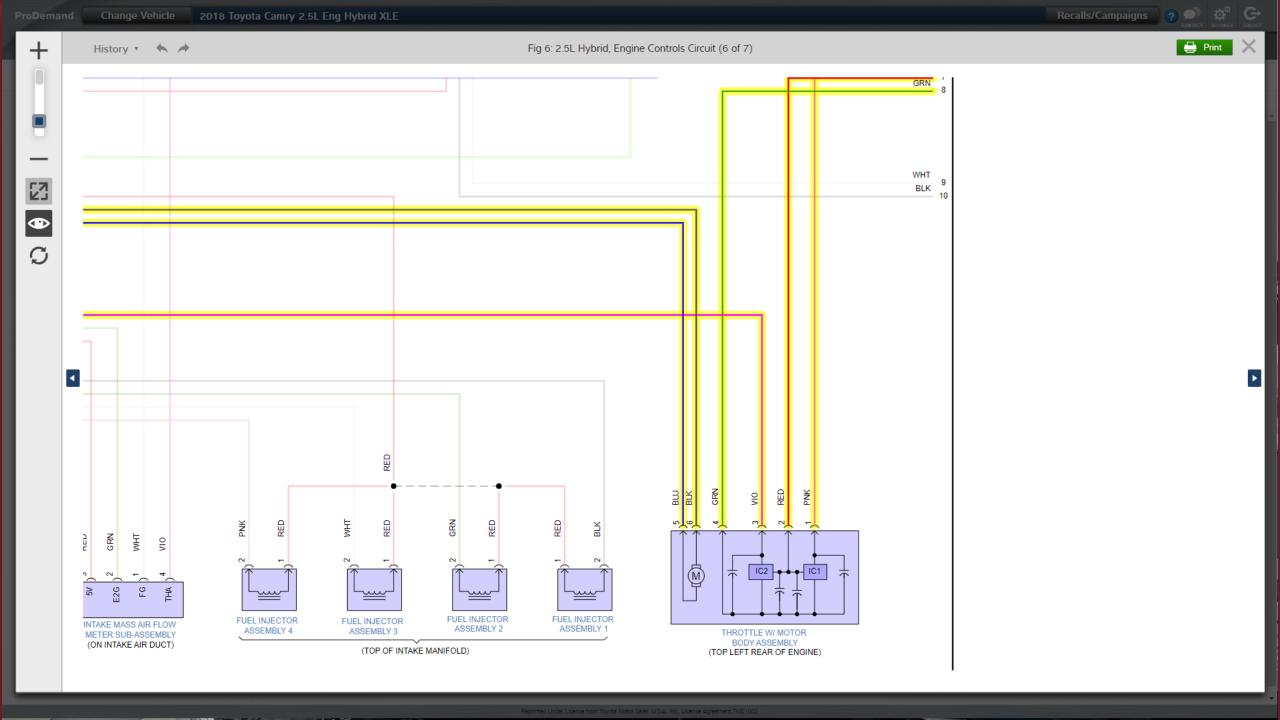


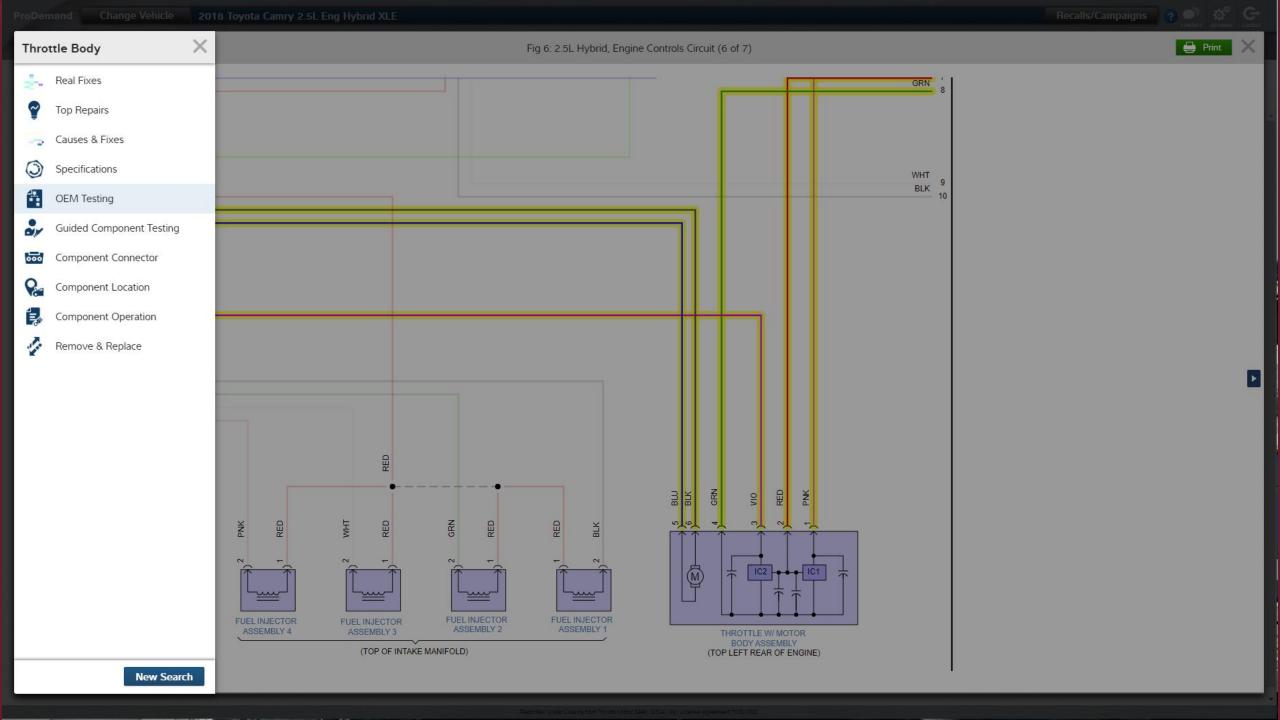


[2]



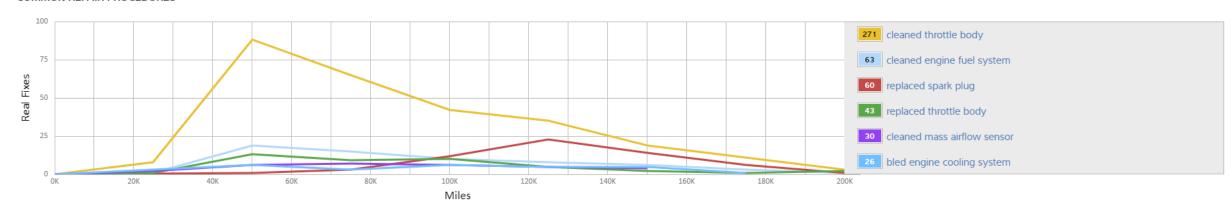
•





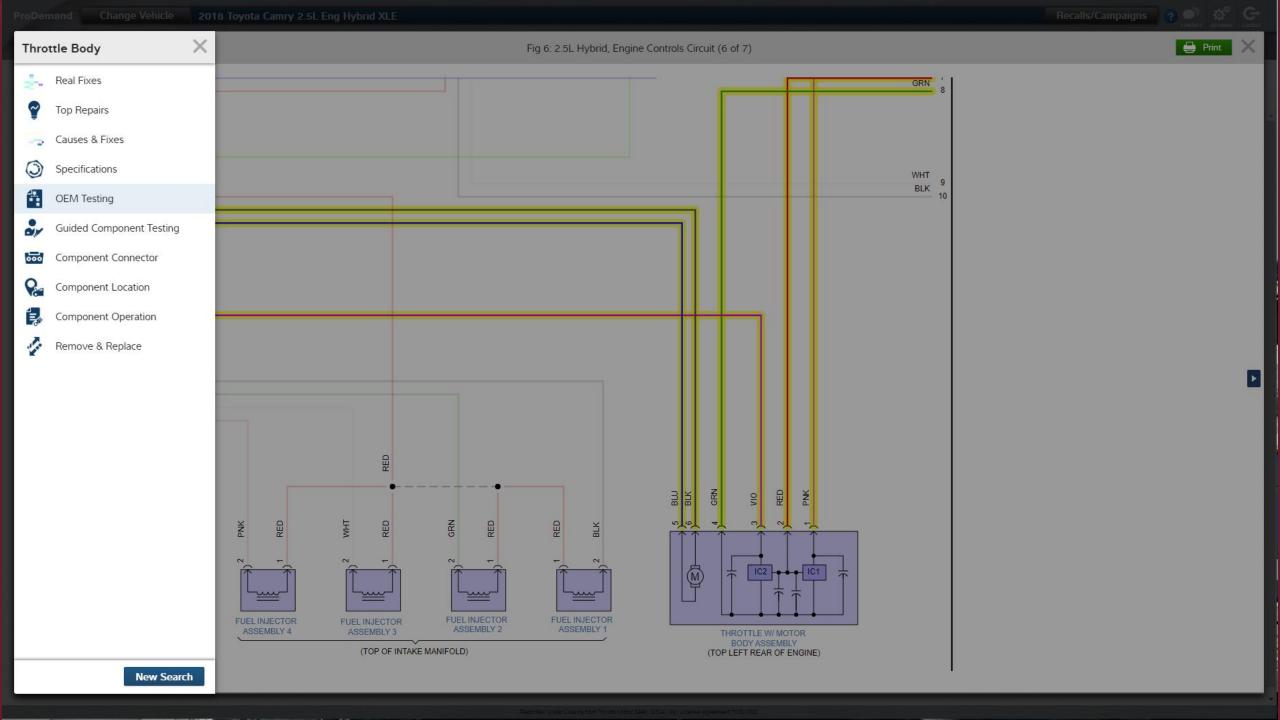


COMMON REPAIR PROCEDURES



Note: Includes repairs between 1 and 200,000 miles

Note: You can select common fixes in the list above to show/hide them within the graph view.



- ★ Throttle Control System, Throttle Position Sensor, Engine

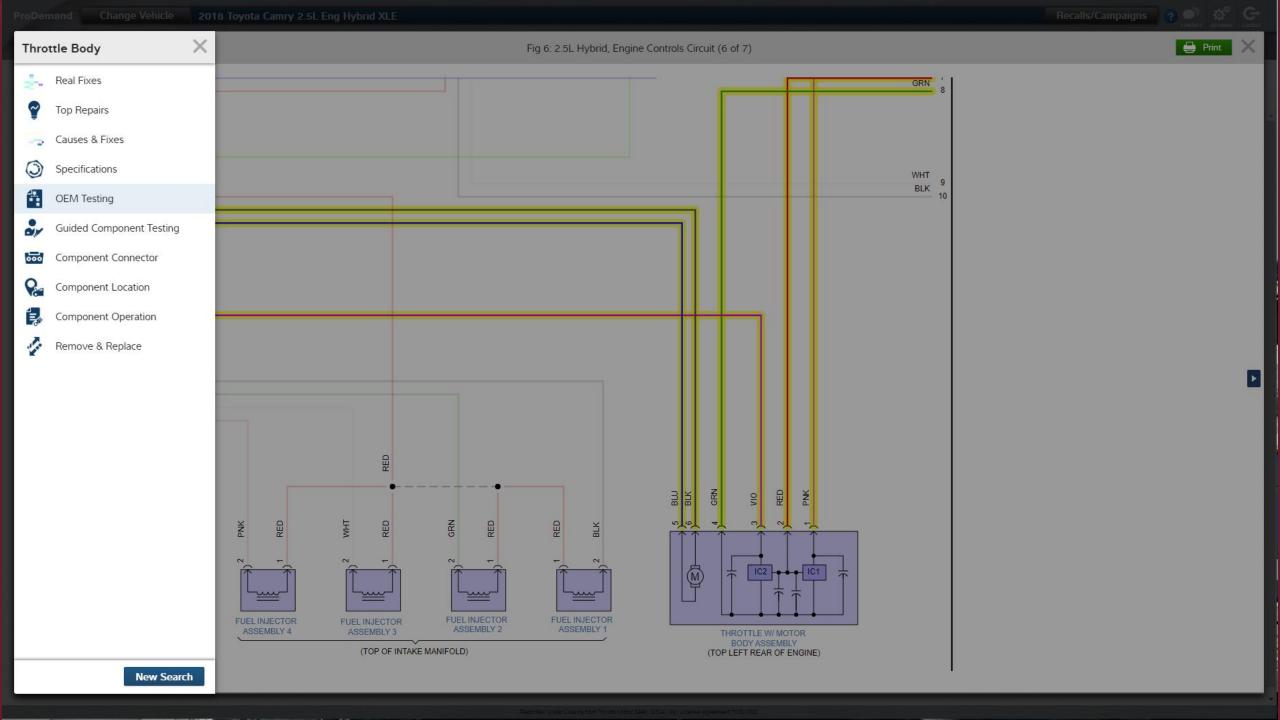
Throttle Control System, Throttle Motor, Engine

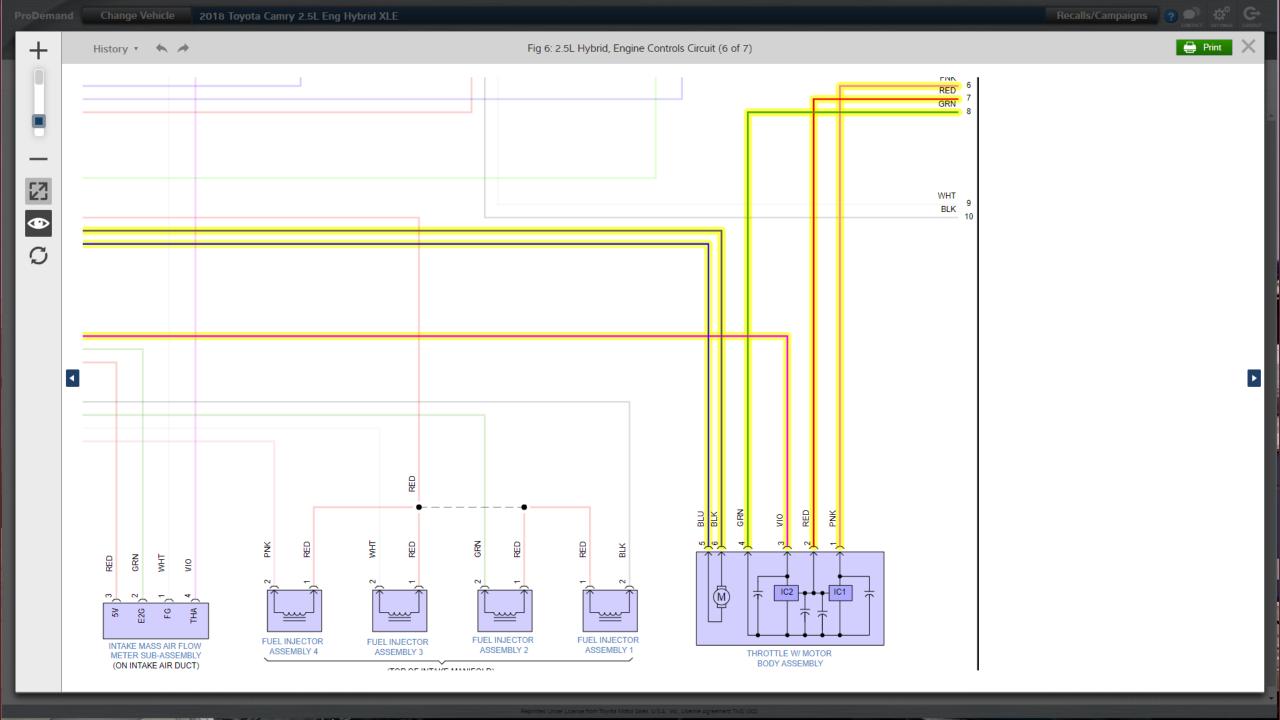
Connector

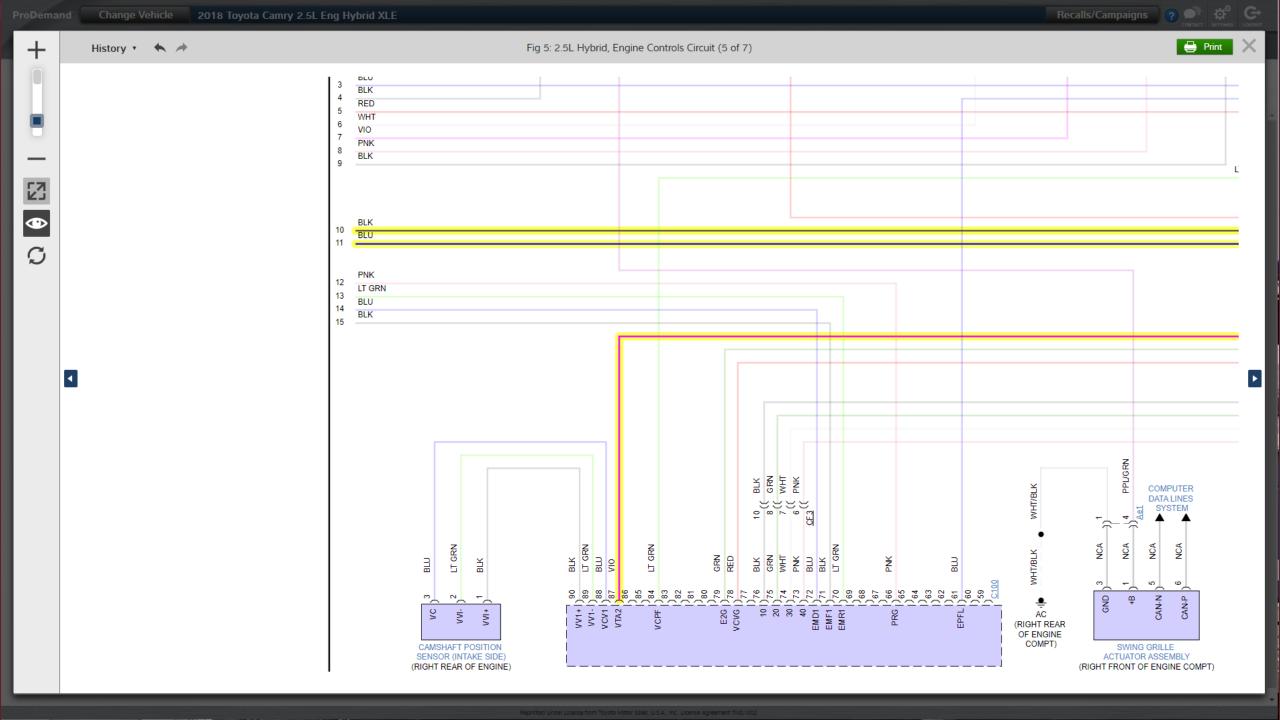
View: Harness Side, Backprobing Throttle Position Sensor

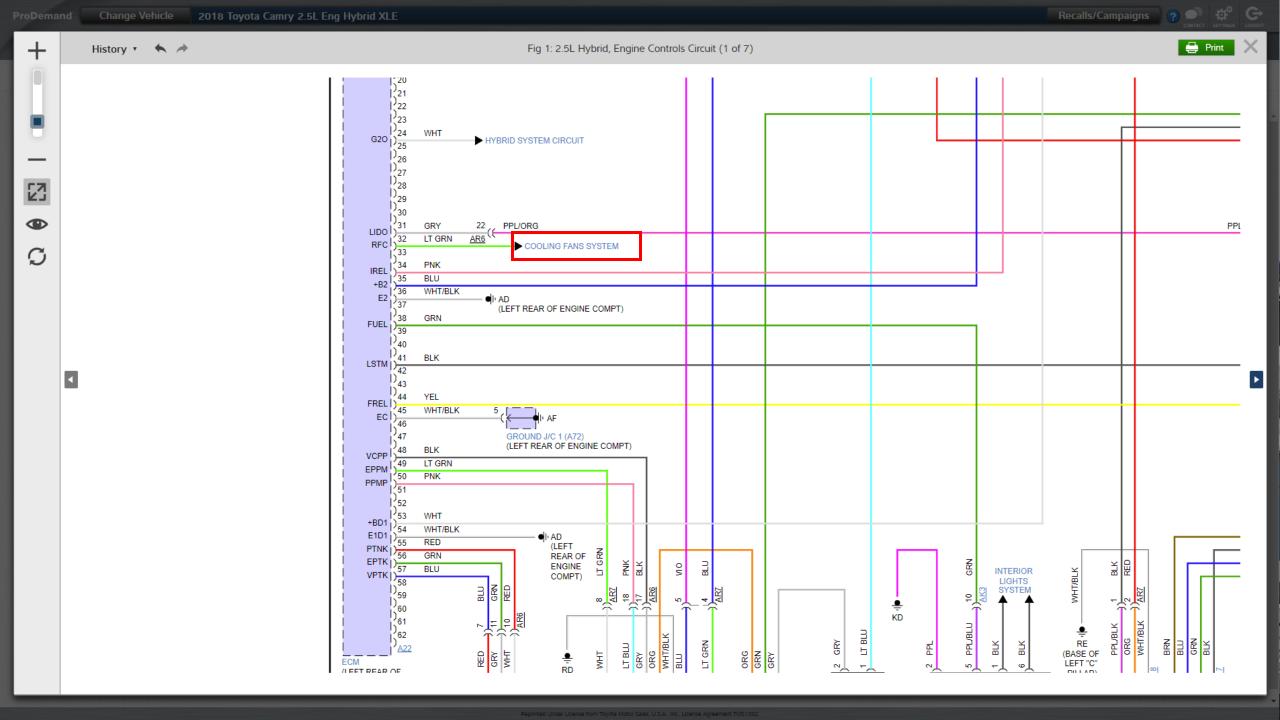


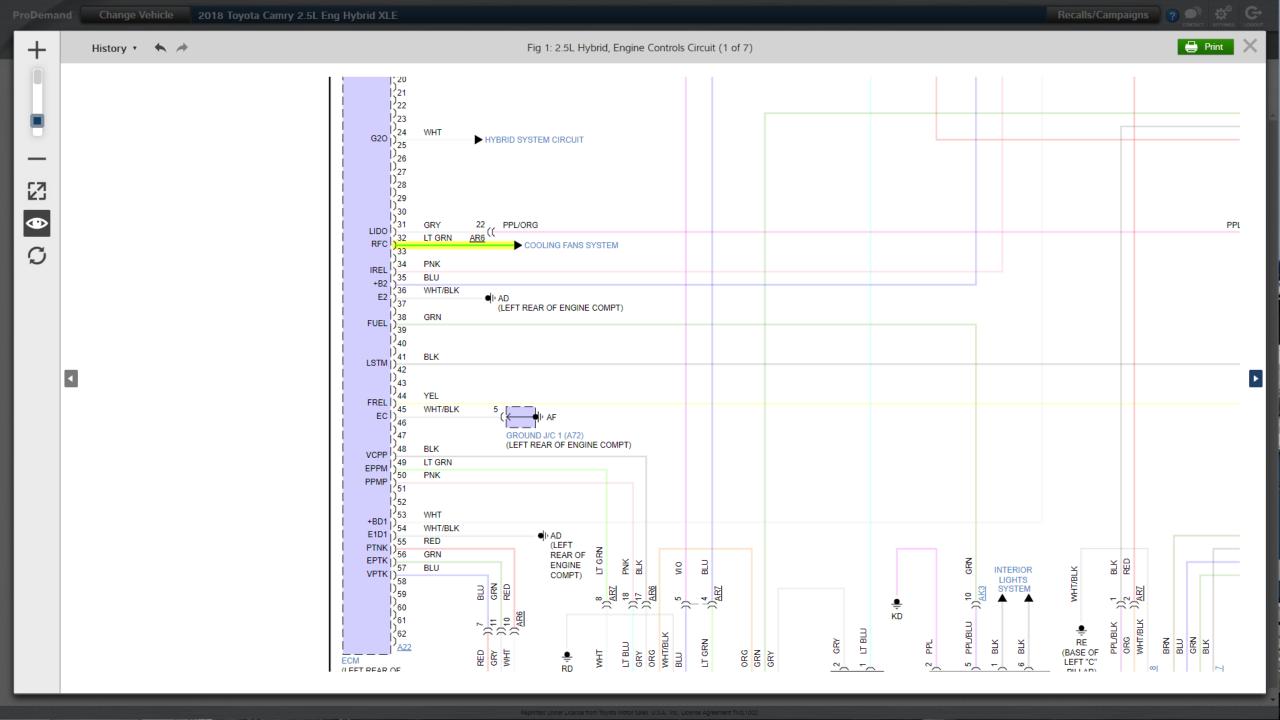
Pin Assignment	Wire Color
1=TP Sensor Signal # 1	Pink
2=5 Volt Reference	Red
3=TP Sensor Signal # 2	Violet
4=Sensor Ground	Green
5=Throttle Motor (-)	Blue
6=Throttle Motor (+)	Black

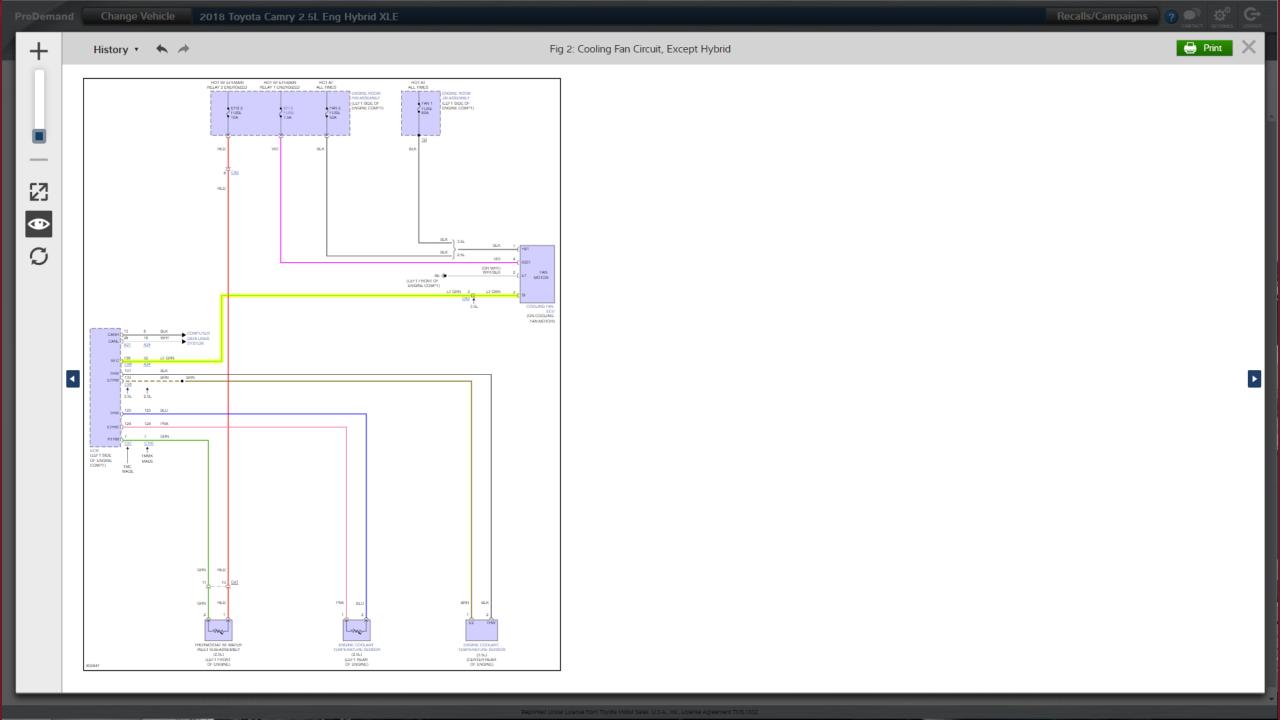












We Have the Information – and You are Using It!

Year	Make	Model	Submodel	lookups
2010	Toyota	Prius	Base	42714
2008	Toyota	Prius	Base	30259
2007	Toyota	Prius	Base	25679
2017	Chevrolet	Silverado 1500	LT	16971
2009	Toyota	Prius	Base	16564
2007	Toyota	Camry	Hybrid	15623
2019	RAM	1500	Big Horn	14864
2011	Hyundai	Sonata	Hybrid	14845
2013	Chevrolet	Malibu	Eco	13718
2012	Hyundai	Sonata	Hybrid	11307
2009	Toyota	Camry	Hybrid	11263
2018	Chevrolet	Silverado 1500	LT	10756
2010	Ford	Fusion	Hybrid	9378
2012	Ford	Fusion	Hybrid	8304
2008	Nissan	Altima	Hybrid	8101
2008	Toyota	Camry	Hybrid	7515
2016	Chevrolet	Silverado 1500	LT	7467
2013	Toyota	Prius	Four	7410
2013	Ford	C-Max	Hybrid SE	7117
2010	Nissan	Altima	Hybrid	7071
2008	Ford	Escape	Hybrid	6968
2011	Ford	Fusion	Hybrid	6836
2009	Nissan	Altima	Hybrid	6712

Year	Make	Model	Submodel	lookups
	Toyota	Prius	Four	6610
	GMC	Sierra 1500	SLT	6499
2006	Toyota	Highlander	Hybrid	6450
2018	GMC	Sierra 1500	SLT	6167
2013	Toyota	Prius	Five	6163
2018	Chevrolet	Silverado 1500	LTZ	6124
2009	Ford	Escape	Hybrid	6091
2011	Nissan	Altima	Hybrid	6064
2012	Toyota	Prius	Two	5972
2010	Ford	Escape	Hybrid	5939
2012	Toyota	Prius	Five	5696
2009	Chevrolet	Malibu	Hybrid	5607
2011	Toyota	Camry	Hybrid	5553
2007	Nissan	Altima	Hybrid	5330
2015	Toyota	Highlander	Hybrid Limited	5294
2013	Ford	C-Max	Hybrid SEL	5244
2011	Ford	Escape	Hybrid	5240
2021	RAM	1500	Big Horn	5098
2020	RAM	1500	Big Horn	5048
2010	Toyota	Camry	Hybrid	5022
2020	Jeep	Wrangler	Unlimited Saha	4922
2008	Toyota	Prius	Touring	4734
2014	Chevrolet	Malibu	Eco	4657



In Summary

EV's are not coming - they're here

There will be plenty to work on

Tools, Information and Training are available to meet the new challenges

Internal Combustion Engines are still dominant





Automotive Technology Summit

Q&A